



The Haven at College unanimously decide to replace their existing EMR with Kipu – a system that’s fit for purpose now, and able to support future growth.

“It was a no-brainer. The clinical staff are over the moon for us to start implementing and using Kipu. It is the most efficient, easy and robust EMR.”

Sumenjeet Virdee, Psy.D.
Chief Executive Officer



KIPU[®]

ORGANIZATIONAL CHALLENGES ●

- **Existing EMR not fit for purpose** when managing a growing number of clients at an organization seeing rapid expansion.
- **Poor CRM integration** with limited ability to import information from the CRM to the EMR and *vice versa*, leading to CRM not being used at all.
- **Labor-intensive data retrieval** with multiple steps being required to access key information from the EMR system before every appointment or meeting.
- **Inefficient billing processes** necessitating a seven-step manual process for data collection and transfer, taking anything from 2 days to a week.
- **Low levels of trust and satisfaction from clients** due to poorly managed pre-admission data collection and an inability to transition data into the EMR.
- **Poor discharge planning and communication** with clients not being able to receive a single, clear discharge plan.
- **Shortcomings in telehealth provision** caused by data being lost during the appointment scheduling process.

ANTICIPATED OUTCOMES WITH KIPU ●

- **Robust, fully integrated data** across Kipu's EMR, CRM and Billing enabling clinical, administrative, marketing and business functions to work in sync.
- **Instant data retrieval** at the push of a button enabling a clinician to have all the information they need on a single page before an appointment or meeting.
- **Real-time sharing of billing data** with third-parties having direct access to all the required information in a single file on the Kipu system.
- **Improved communication with clients** enabled by one-click form generation in the Kipu system.
- **Client growth** enabled by the creation of a robust, data-driven alumni program, tapping into client referrals representing 20% of all new business.
- **Telehealth business expansion** facilitated by an ability to manage and access patient data and schedule online appointments easily within Kipu.

Why The Haven at College chose Kipu ●

Accessibility and integration. Kipu's ERM, CMR and Billing solutions are truly integrated, with relevant data being instantly accessible to both staff and third-parties.

Ease of use. The Kipu system delivers information in a clear sequential way that makes it easy to grasp even to a new user.

Focus on customer success. Kipu's dedicated customer success team are instantly available to support us, unlike others who have kept us waiting for days and even weeks.

“The consistency, simplicity and overall structure of how Kipu is built makes it very user-friendly, not only for a clinician, but for the IT person, the administrator, and for those seeking insurance approval. Everything is just a very beautiful flow.”

**Sumenjeet Virdee, Psy.D.
Chief Executive Officer**

Contact Us:

Phone: 561.349.5910
sales@kipu.health

Corporate Address:

55 Alhambra Plaza, 6th Floor
Miami, FL 33134